

Business Capability Statement

Onslow General Store

Company Overview

Onslow General Store is a trusted one-stop shop for essential goods, groceries, general merchandise, catering, bottle shop, and hardware supplies, proudly serving the local community and surrounding areas. We are committed to providing high-quality products, exceptional customer service, and tailored solutions to meet the diverse needs of our customers, from everyday shopping to event catering, hardware supplies, and liquor sales.

Core Capabilities

- **Retail & General Merchandise**: Supplying a diverse range of products, including fresh produce, packaged foods, household necessities, and specialty goods.
- **Catering Services**: Offering customised catering solutions for corporate events, private functions, community gatherings, and special occasions, with a focus on fresh, high-quality ingredients.
- **Bottle Shop**: Stocking a wide selection of beer, wine, spirits, and non-alcoholic beverages, catering to both retail customers and bulk orders for events and businesses.
- **Hardware Supplies**: Providing essential hardware, tools, and building supplies for DIY projects, tradespeople, and businesses.
- **Customer-Centric Service**: Ensuring a seamless shopping, catering, and hardware purchasing experience with friendly, knowledgeable staff.
- Local & Specialty Products: Supporting local suppliers by stocking fresh, regional products and unique specialty goods.
- **Convenience & Accessibility**: Strategically located with easy access, extended hours, and a well-organised inventory to serve the community efficiently.
- **Business & Bulk Orders**: Supplying businesses, contractors, and institutions with bulk purchases, catering orders, bottle shop orders, and customised hardware solutions.
- **Community Engagement**: Actively supporting local events, groups, and initiatives to strengthen community bonds.

Catering Services

- Corporate Catering: Breakfasts, lunches, and event platters for business meetings and conferences.
- Event & Party Catering: Customised menus for birthdays, funerals, and private events.
- Community & Fundraising Events: Supplying fresh, ready-to-serve meals and snacks for local events.
- Workforce & Site Catering: Reliable meal solutions for work sites, trade professionals, and large groups.
- Dietary & Custom Menu Options: Offering vegetarian, gluten-free, and other dietary accommodations.

Bottle Shop

- Wide Selection of Beverages: Stocking local and imported beer, wine, spirits, and non-alcoholic drinks.
- Bulk Orders for Events & Businesses: Providing liquor and beverage supply solutions for events, restaurants, and businesses.
- Chilled Drinks Ready to Go: Offering a variety of ready-to-drink options for convenience.
- Responsible Service of Alcohol: Ensuring compliance with all liquor licensing regulations.

Hardware Supplies

- Tools & Equipment: Providing essential hand tools, power tools, and accessories.
- Building & Construction Materials: Stocking key materials for DIY projects, repairs, and renovations.
- Workplace & Safety Gear: Supplying protective equipment, gloves, and workwear for tradespeople and businesses.
- Gardening & Outdoor Supplies: Offering garden tools, fertilizers, and outdoor maintenance products.
- Custom Order Solutions: Sourcing specific hardware items upon request.

Competitive Advantage

- **Diverse Product Offering**: A true one-stop shop for groceries, catering, liquor, and hardware needs.
- Reliable & Consistent Supply: Ensuring consistent stock availability across all departments.
- Flexible Payment & Ordering Options: Accepting multiple payment methods and bulk order arrangements.
- Sustainability Commitment: Using eco-friendly packaging and supporting local and sustainable products.

Key Clients & Partnerships

- Local residents and businesses
- Contractors and trade professionals
- Hospitality and tourism operators
- · Government and community organizations
- · Event planners and corporate clients