

The go-to for Indigenous Business Development in WA



Waalitj Hub

WA INDIGENOUS BUSINESS AND EMPLOYMENT HUB

WHO WE ARE

The Waalitj Hub, part of the Waalitj Foundation, is here to assist the Indigenous business sector in WA. We provide support to Aboriginal and Torres Strait Islander people wanting to start, grow or sustain their businesses.

With our in-house business coaching - plus direct access to independent, professional support - we inspire and empower Aboriginal and Torres Strait Islander people to build their business capability. The Waalitj Hub also proudly supports the wider business community (across WA's public, private and NFP sectors) to achieve their Aboriginal and Torres Strait Islander procurement and employment targets.

We're committed to the growth of the Indigenous business sector. We are the go-to for Aboriginal and Torres Strait Islander business development and engagement in WA.



Australian Government

National Indigenous Australians Agency



Waalitj
FOUNDATION

THE KEY SERVICES WE OFFER

1

Business Coaching & Mentoring – tailored for Aboriginal and Torres Strait Islander business owners.

With our in-house coaching team, we offer business assessment and targeted business support. Some of the specific support services we offer include the following:

- ✓ Business incubation and start up
- ✓ Business growth and capital requirements support
- ✓ Tendering and contract execution
- ✓ Prequalification and project compliance
- ✓ Marketing and Communications
- ✓ Joint venture, merger and acquisition advice
- ✓ Import, export and foreign investment advice
- ✓ Expertise with Land-based enterprises
- ✓ Human resources and industrial relations
- ✓ Governance, risk management and compliance
- ✓ Legal advice and services
- ✓ Back office systems and processes
- ✓ Bookkeeping or outsourced accounting

2

Access to Specialist Business Support – available to Aboriginal and Torres Strait Islander business owners

If our assessment shows it's required, we can also connect Waalitj Hub clients to our growing network of professional consultants. By linking business owners to these independent business-support services – all carefully vetted and ready to share their experience, skills and expertise with you - we can help achieve your commercial ambitions.

Our network of business support services come from both mainstream and Aboriginal and Torres Strait Islander -specific industry backgrounds. We also provide links to industry workshops and events, offer private sector referral, access to industry expertise, plus exposure to new markets and business ideas.

3

Office Space and Computer Access – available to Aboriginal and Torres Strait Islander business owners

The Waalitj Hub operates out of Mineral Resources Park. From our modern office space, we offer short-term access to desk space, plus meeting rooms.

Importantly, Waalitj Hub clients who take advantage of our available office space will enjoy NBN connectivity for their emails and internet searches, plus photocopier usage. Even more, laptops are available for your use too.

4

Facilitating Aboriginal and Torres Strait Islander engagement – connecting the wider business community

The management team at Waalitj Hub collaborates closely with many of the leading organisations in WA commerce and industry, including the public and private sector. Our goal is to help the wider business community to meet its Aboriginal and Torres Strait Islander procurement and engagement targets.

To increase the number of Aboriginal and Torres Strait Islander businesses in the WA supply chain, the Waalitj Hub is always available to make direct contacts and introductions. We're proud to have established such powerful relationships in both the Indigenous and non-Indigenous business sectors. So, we're perfectly placed to make timely and meaningful connections.

Even more, with our finger on the commercial pulse, we can coach Aboriginal and Torres Strait Islander business capabilities to match skills with WA's upcoming pipeline of work.

That's right, through our unparalleled business relationships and government networks, we garner unique knowledge and intelligence. This allows us to prepare Waalitj Hub clients, advising them on what's needed to effectively apply for work with the major players in WA commerce.

